

Job Description: Insurance Advisor

Company: [PolicyX.com](https://www.policyx.com) Insurance Web Aggregator Pvt. Ltd.

Location: Indore

Experience Required: Fresher / Minimum 1 year (Sales/BPO/Insurance preferred)

Address: PolicyX.com, Plot No. 27, Sinhasa IT Park, Dhar Road, Indore (452013)

Landmark: Nearby Appalto

About Us

PolicyX.com is India's leading and most trusted IRDA-approved insurance web aggregator. We enable customers to compare and buy the best insurance policies from top insurers—quickly, transparently, and hassle-free. From life and health insurance to travel, investment, pension, and business plans, we provide free and unbiased quotes to help customers make smart financial decisions with ease.

We are now looking for driven sales professionals to join our growing team and elevate the customer service experience to the next level.

Role Overview

As an Insurance Advisor, you will guide customers through the online purchase of term and health insurance policies, provide expert consultation, and ensure a seamless customer experience throughout the buying journey.

Key Responsibilities

- Guide customers through the online purchase journey for term and health insurance plans.
 - Understand customer requirements and recommend the most suitable insurance products.
 - Explain policy features, resolve queries, and build lasting customer trust.
 - Use consultative selling and proactive follow-ups to drive conversions.
 - Deliver excellent customer service by addressing concerns and ensuring satisfaction.
 - Consistently achieve and surpass sales targets.
 - Adhere to company sales processes and compliance standards.
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Requirements

- Bachelor's or Master's degree (MBA preferred).
 - Strong communication, convincing, and interpersonal skills.
 - Goal-oriented and capable of performing in a fast-paced environment.
 - Customer-first mindset with the ability to simplify complex products.
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What We Offer

- **Attractive Incentives** – Earn more as you achieve more.
 - **Career Growth Opportunities** – Structured learning and promotion pathways.
 - **Vibrant Work Culture** – Collaborative, energetic, and supportive team environment.
 - **Comprehensive Training** – Become an insurance expert with our learning modules.
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